



*TARIFFS & IMPACT
ON THE SUPPLY CHAIN*



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"A resilient supply chain is not just about technology—it's about people, partnerships, and purpose."



UNITEDTM

***“A resilient supply chain is not just about technology –
it’s about people, partnerships, and purpose.”***

Kathy Wengel, EVP & Chief Technical Operations and Risk Officer, Johnson & Johnson

WE United Values



Honor



Authenticity



Courage



Commitment



Tariff Information

- Customs and Border Protection (CBP)
- Semiconductor Industry Association (SIA)
- Small Business Association (SBA)
- National Association of Manufacturers (NAM)
- National Association Wholesale Distributors (NAW)
- U.S. International Trade Commission (USITC)
- United States-Mexico-Canada Agreement (USMCA)
- White House Fact Sheet
- Bookings



Neutral Sources for News

- Associated Press (AP)
- Reuters
- NPR (National Public Radio)
- PBS News Hour
- BBC News
- FactCheck.org
- PolitiFact
- AllSides



What is a Tariff?

A tax imposed by one country on the goods and services imported from another country to influence negotiations, raise revenues, or protect competitive advantages.



Historical Use in United States



George Washington
(1789–1797)



U.S. Proposed Import Tariffs



Canada 25%



All Foreign-made
Cars & Auto Parts
25%



China 70%



All Steel &
Aluminum
Imports



Mexico 25%



Impact on Supply Chain





Houston, we have a problem.



International Responses



Canada 25%

\$155 Billion worth of goods and \$125 Billion to follow



China 20%

\$22 Billion worth on U.S. goods and more to follow



European Union “Proportional”

26 Billion EU on U.S. goods



Mexico 15-25% (likely)

25-30 Billion worth on US goods



Top End User Markets in Electronics

- Automotive
- Consumer Products
- Medical
- Aerospace
- Industrial
- Software
- Energy
- Communications



Solutions



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